

THE WILD ANIMAL Sanctuary

Board Meeting December 7, 2021

Board Members Present: Dr. Ashley Malmlov, George Ellis

**Board Members Present
via ZOOM Conference Call** Toni Scalera (Chair), Maria McCann-Glover & Scott
Edwards

Staff Members Present: Pat Craig

Acceptance/Changes

- I. Minutes of the previous meeting were read and approved with no changes.

Approvals/Denials

1. Past meeting Items
 - a. State Land Purchase planned on December 8th \$640,000.00
 - b. This coming year's Budget (2022)
 - c. Pat's yearly authorization

Updates

- a. COVID Update
 - i. Staff
 - ii. Employment
 - iii. IT, OPS, CAFÉ...
- d. REFUGE
 - i. 2022 Founder's Day x 2
 - ii. Ashley
 - iii. Darryl
 - iv. OPS Team
 - v. Habitats
 - vi. Vet Clinic
 - vii. Land Paid – switch to Habitats for fundraising
- e. TEXAS
 - i. Cheetah & Habitat
 - ii. Moved animals
 1. Grizzlies, Black Bears
 - iii. Transferred Animals
 1. Odin (Lion), Paddington (Grizzly), Teddy/Sparkles (Black Bears)
 - iv. Fundraising
 - v. Management
 - vi. Loans
 - vii. Asset transfer

New Topics

- a. Conservation Easement
 - i. 3.8 Million Dollars in Tax Credit Sales
 - ii. Restrictions

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- iii. Exclusions
- iv. State Land not included
- v. Questions ??
- b. BAR Ranch Purchase
 - i. Rhino Project
 - ii. Wild Horses – CO Sand Wash Basin
 - iii. Financing
 - 1. Private
 - 2. Bank
 - 3. Conservation Easement
- c. Virtual Fundraiser
 - i. \$600,000+ raised
 - ii. 4k+ viewers
 - iii. Ongoing Replays
- d. Rescues
 - i. Tiger King
 - 1. January, May5, May 18
 - ii. Guam – 6 Tigers
 - iii. South Korea – 22 Bile Bears
 - iv. LA Wolves
 - v. Michigan Bear & Foxes
 - vi. Lebanon Bears
 - vii. ?
- e. Tiger King Series
 - i. Mention
 - ii. 3 more episodes
 - iii. Potential rescues
 - iv. Virginia Attorney general
- f. Estates
 - i. Numerous coming in
 - ii. Scaramela case
- g. Pritchett, CO
 - i. Coulter Hotel
 - ii. Pritchett Hotel
 - iii. Houses
 - iv. Air BNB
- h. Trade Mark Case
 - i. Lawsuit
 - ii. Registered again
- i. Stage2 Studios
 - i. Virtual Event
 - ii. Voices of Freedom – Budashay
 - iii. Winter Olympics
 - iv. End of year video – Colorado Gives day
- j. Advertising

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- i. National
- ii. Colorado
- k. News Coverage
 - i. Newsweek
 - ii. National Geographic
 - iii. NY Times
 - iv. Numerous others
 - v. Tiger King coverage
- l. Labor Issues
 - i. Serious shortages in available labor
 - ii. Unskilled workers are even hard to find
 - iii. Ethical behaviors creating additional problems
- m. Time Off
- n. Questions/Concerns??

Assignments

- a. Executive Director, Pat Craig, will work with the Chief Financial Officer to manage the Texas Sanctuary financial situation and the need for a plan going forward that will include transferring assets to cover the loan that is past due.
- b. Executive Director, Pat Craig, will continue to manage the financial payout obligations that are still pending with the Conservation Easement and will keep the Board apprised of the timeframe for completion of Phase I.
- c. Executive Director, Pat Craig, will continue to manage Phase II of the Conservation Easement process and keep the Board apprised of that project's progress and overall timeline.
- d. Executive Director, Pat Craig, will continue to work on the possibility of helping the Governor's Office with the Sand Wash Basin and East Piceance wild mustang herds.
- e. Executive Director, Pat Craig, will continue to negotiate with property owners in the town of Pritchett, CO to further the organization's ability to house Refuge Founders during our annual Founder's Day Events, as well as for staff needing affordable housing options in the area.

Conclusion

- I. Meeting ended with no unfinished business.

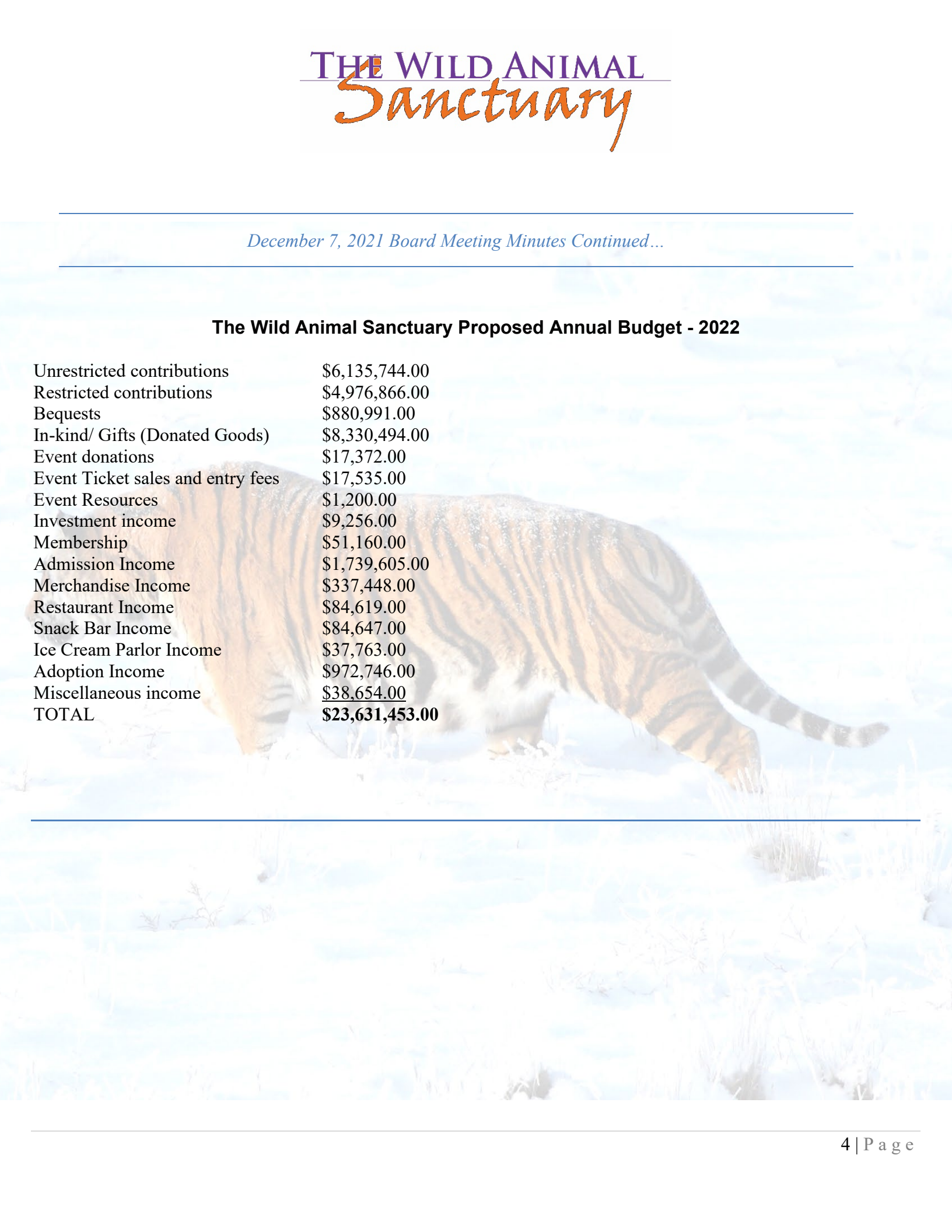
So noted by the Secretary
Date: 12/07/2021

Signed 
Dr. Ashley Malmlov, Secretary

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The Wild Animal Sanctuary Proposed Annual Budget - 2022



Unrestricted contributions	\$6,135,744.00
Restricted contributions	\$4,976,866.00
Bequests	\$880,991.00
In-kind/ Gifts (Donated Goods)	\$8,330,494.00
Event donations	\$17,372.00
Event Ticket sales and entry fees	\$17,535.00
Event Resources	\$1,200.00
Investment income	\$9,256.00
Membership	\$51,160.00
Admission Income	\$1,739,605.00
Merchandise Income	\$337,448.00
Restaurant Income	\$84,619.00
Snack Bar Income	\$84,647.00
Ice Cream Parlor Income	\$37,763.00
Adoption Income	\$972,746.00
Miscellaneous income	\$38,654.00
TOTAL	\$23,631,453.00